



875 E. Salter Dr.  
Phoenix, AZ 85024  
R.O.C. 200292 | 314102

## Estimate

| Date      | Estimate #   |
|-----------|--------------|
| 5/19/2026 | 22450        |
|           | Revision # 1 |

[www.api-gc.com](http://www.api-gc.com)

| Name / Address                                                       | Project Address                                                    |
|----------------------------------------------------------------------|--------------------------------------------------------------------|
| City of Phoenix<br>251 W Washington St, 5th Flr<br>Phoenix, AZ 85003 | Echo Canyon Trailhead<br>4925 E. McDonald Dr.<br>Phoenix, AZ 85018 |

| Project/Job                           | P.O. No.   | Terms  | Rep |
|---------------------------------------|------------|--------|-----|
| 37317NT Electric Gate at Ranger Bldg. | 4401234203 | Net 45 | JM  |

| Description                                                                                                                                            | Qty | Estimate  | Total      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|------------|
| Scope: Provide and Install New Rusted Finish Iron Gates and Operators                                                                                  |     |           |            |
| Architect / Engineering Fees                                                                                                                           |     | 19,440.00 | 19,440.00  |
| Permit (Allowance)                                                                                                                                     |     | 3,000.00  | 3,000.00   |
| Construction MOB, Site Prep & Restroom                                                                                                                 |     | 3,600.00  | 3,600.00T  |
| Demo                                                                                                                                                   |     | 4,296.00  | 4,296.00T  |
| Remove Existing Gate, Post Structure & Footing. Remove Existing One Way Traffic Spikes and Dispose of all Demo'd Materials                             |     |           |            |
| Fabrication - Subcontractor                                                                                                                            |     | 13,672.00 | 13,672.00T |
| Fabrication & Installation of New Exit Gate to Match Existing Entrance Gate. Fabrication of New Post Beam Gate Hinge Point for Relocated Entrance Gate |     |           |            |
| Concrete - Subcontractor                                                                                                                               |     | 5,600.00  | 5,600.00T  |
| Excavate Footings & Concrete Placement of New Gate Post Beam Footings for Gate Installation (2ea) Asphalt Patch at Electrical Conduit Trench           |     |           |            |
| Masonry - Subcontractor                                                                                                                                |     | 2,792.00  | 2,792.00T  |
| Remove Existing MSE Wall on East Side of Proposed Exit Gate to Allow Clearance for Gate Operator Arm. Reinstall MSE Wall to New Elevation              |     |           |            |

This proposal may be withdrawn if not accepted within 30 days. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge, over and above the estimate.

#### ACCEPTANCE OF THIS PROPOSAL

The above process, specifications and conditions are hereby accepted. You are authorized to do the work as specified.

DATE: \_\_\_\_/\_\_\_\_/\_\_\_\_ SIGNATURE: \_\_\_\_\_

Thank you for allowing us the opportunity to bid on this project. Please contact us if you have any questions.



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|-------------|-----|----------|-------|

Gate Operators - Subcontractor 27,568.90 27,568.90T  
PROJECT DESCRIPTION: Install gate motors on new gates at the guard booth location of the parking lot per on-site meeting 5/13/26.

#### EQUIPMENT:

2(ea) Liftmaster HDSW heavy duty swing gate operators to handle the 22' long entrance and exit gates, with built in battery back up and UL325 safety sensors  
2(ea) Concrete mounting pads for gate motors,  
5(ea) Liftmaster compatible plug in loop detectors  
7(ea) Loop sensors sawcut into asphalt roadways to allow free exit of parking lot and safety for vehicles in gate swing areas.  
Stand Alone keypad for coded access into gates,  
Dual Tomar system on 4" square post per City of Phoenix Fire code

Removal of existing Barrier gate

|                                                                                                                                     |  |           |            |
|-------------------------------------------------------------------------------------------------------------------------------------|--|-----------|------------|
| Electrical - Subcontractor                                                                                                          |  | 11,032.00 | 11,032.00T |
| Saw Cut Asphalt, Trench for Underground Electrical Conduit. Provide & Installation of (2ea) Electrical Drops for New Gate Operators |  |           |            |

|                                                                       |  |          |           |
|-----------------------------------------------------------------------|--|----------|-----------|
| Fire Alarm - Subcontractor                                            |  | 1,267.20 | 1,267.20T |
| Provide and Install 2ea Knox Key eLock KLS-3501 if Needed (Allowance) |  |          |           |

\*\*\*\*Exclusions: Architectural Drawings, Engineering, Permits, After Hours and Weekend Work\*\*\*\*

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|          |             |
|----------|-------------|
| Subtotal | \$92,268.10 |
|----------|-------------|

|                    |            |
|--------------------|------------|
| Sales Tax (5.915%) | \$4,130.33 |
|--------------------|------------|

|              |                    |
|--------------|--------------------|
| <b>Total</b> | <b>\$96,398.43</b> |
|--------------|--------------------|

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